# Milestone Systems A/S Price List

## Milestone Products and Services

Effective from January 04, 2023 Pricelist version: USD-US





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## General Terms and Conditions

### Disclaimer

Revision Date: November 29, 2022

In the event a product is listed at an incorrect price or with an incorrect specification due to typing error or human error Milestone Systems reserves the right to refuse or cancel any orders placed for that product listed at the incorrect price. Milestone Systems reserves the right to refuse or cancel any order or orders due to a pricing error, even if the order has been processed.

#### **Validity**

The prices are valid from January 04, 2023, and until further notice.

All prices are in USD.

Valid in: USD-US.

All prices are manufacturer's suggested retail price (MSRP), according to Incoterms<sup>®</sup> DDP for Milestone Husky™ NVRs and VSAs, and DAP Incoterms<sup>®</sup> for Milestone Kite™.

Price list revision date: November 29, 2022

#### **Order Handling**

All Milestone products can be ordered by distributors on the Milestone website (www.milestonesys.com) via Milestone Store, unless otherwise specified.

Region	Office Hours	Phone	Email
Americas	6 a.m. – 5 p.m. PST	+1 503 350 1100	americassalessupport@milestonesys.com
Asia Pacific (APAC)	09:00 – 17:00 GMT+8	+65 3158 9911	apacsalessupport@milestonesys.com
EMEA	08:00 – 17:00 CET	+45 88 300 684	emeasalessupport@milestonesys.com

Manual orders are subject to an order handling fee of 110 USD per order. Orders within North America and Latin America are handled free of charge. Orders placed on Milestone's website (www.milestonesys.com) via Milestone Store are handled free of charge.

#### Delivery

All software products, including associated documentation are delivered for free via Milestone's download site on www.milestonesys.com.

Delivery terms for the Milestone Husky NVRs and Video Surveillance Appliance (VSA) Products are DDP Incoterms<sup>®</sup> for US and CIP Incoterms<sup>®</sup> for RoW

Delivery terms for the Milestone Kite Gateways are DAP Incoterms®.

Special express and custom deliveries can be arranged subject to special charge. Additional shipment costs and VAT/taxes may apply to shipments in some geographies. Please contact Milestone's Sales Support department for further information.

#### **Contact Information**

#### EMEA

Monday to Friday - 08:00-17:00 (CET)

 Denmark: +45 88300300
 UK: +44 1184024726
 Sweden: +46 442501012

 France: +33 184020316
 Austria: +43 720568180
 Switzerland: +41 225441280

 Germany: +49 8920000757
 Netherlands: +31 202625597
 UAE: +971 45592710

**APAC** 

Monday to Friday - 09:00 - 17:00 (GMT+8)

 Singapore: +65 31589911
 Australia: +61 385184790
 Japan: +81 345795657

 India: +91 8046459999
 Hong Kong: +852 58083736
 New Zealand: +64 98010619

**The Americas** 

Monday to Friday - 06:00-17:00 (PST)





#### **Distribution Restrictions**

All Partners enrolling in the new Program will get access to sell the full Portfolio, including all XProtect Products, from July 1, 2022, to Dec 31, 2022, if they have acquired the Milestone Certified Design Engineer and Milestone Certified Integration Technician certifications.

From the 1st of January 2023 the following products and services can be sold by resellers in the Authorized, Advanced and Premier tier.

- XProtect® Express
- XProtect® Express+
- XProtect® Professional
- XProtect® Professional+
- XProtect® Incident Manager
- XProtect® Access
- XProtect® Transact
- XProtect® LPR
- XProtect® Rapid REVIEW
- Milestone Care™
- Milestone Honeywell Galaxy Integration
- Milestone Husky™ IVO 150D
- Milestone Husky™ IVO 350T
- Milestone Husky™ IVO 350R
- Milestone Husky™ IVO 700R
- Milestone Husky™ IVO 1000R
- Milestone Husky™ IVO 1800R
- Milestone Kite™

From the 1st of January 2023 the following products and services can only be sold by resellers in the Advanced and Premier tier.

- XProtect® Expert
- XProtect® Corporate
- XProtect® Smart Wall
- XProtect® Retail
- XProtect® Management Server Failover
- Milestone Interconnect™

# Special Distribution Restrictions Related to Milestone Husky NVRs and Surveillance Appliances Products

Distribution of the Milestone Husky products is conditioned by acceptance and signing of the Milestone Distribution Partner addendum for distributors. The Milestone Husky products may be sold by any reseller subject to the restriction above, and the geographical restrictions agreed with Milestone.

Milestone Kite may be sold by any reseller, subject to the geographical restrictions in the Sales Country list: https://content.milestonesys.com/media/?mediald=87B10FAE-CA57-4E21-91D82A589D4B1AF8

### End user License Agreement

The deployment and use of any Milestone product is subject to the terms and conditions defined in Milestone end user license agreement (EULA) or in the Milestone Kite Terms of Service (ToS). Please refer to the EULA or the ToS for full details on the terms and conditions applicable to the specific Milestone product.

The latest version of the EULA can be found on Milestone's website: www.milestonesys.com.

The latest version of the Milestone Kite ToS can be found at: www.milestonesys.com/kite-terms-conditions.



#### **Licensing Requirements**

Valid as of: January 04, 2023

Milestone XProtect VMS products support IP devices. IP devices can be cameras, encoders, video services or other types of video and non-video devices that are addressed through a unique IP address in the applied installation of the Product.

For IP devices with one IP address included in the Milestone Supported Device List, one device license is needed per IP device connected to and enabled in the Product. For cameras and encoders with more than one enabled IP address the number of required device licenses is specified in the Milestone Supported Device List. Please check the supported IP devices, the required number of licenses and the exceptions in the Supported Device List at https://www.milestonesys.com/community/business-partner-tools/supported-devices.

The following exceptions apply for IP devices (with one IP address) listed on the Milestone Supported Device List:

- (i) IF or IP devices connected to the Product through intermediate device or intermediate system, one device license per enabled video channel is required;
- (ii) IP devices with multiple lens or sensors, and encoders with up to 16 connected analog cameras, count as only one IP device;
- (iii) Ifor encoders with more than 16 channels, one device license per enabled video channel is required.

Milestone always recommends using the driver specified for a given supported device on the Milestone Supported Device List. If you choose to use a universal driver, you will be required to purchase one device license per enabled video channel.

See below for an overview of licensing requirements:

Device Type	Device	License Model
Cameras	Camera on Supported Device List (including multi-lens camera)	1 license per device
(IP Devices with video Capabilities*)	Body-worn camera on Support Device List	1 license per enabled video channel
video capabilities ,	Camera not on Supported Device List (including body-worn camera)	1 license per enabled video channel
Encoder on Supported Device List w/ up to 16 channels (analog and HD)		1 license per device
Intermediate	Encoder not on Supported Device List w/ up to 16 channels (analog and HD)	1 license per enabled video channel
Devices	Encoder on Support Device List w/ more than 16 channels (analog and HD)	1 license per enabled video channel
	NVR/DVR	1 license per enabled video channel
Intermediate System	3rd party VMS connected via Universal Driver w/ ONVIF	1 license per enabled video channel
Other	IP devices used with a Universal Driver	1 license per enabled video channel
Other	Integration via Video Processing Service Driver	1 license per enabled video channel of returned video. Video out and the return of metadata is free

<sup>\*</sup>IP devices without video capabilities require one device license per IP address.

Please refer to the Milestone Supported Device List and Milestone EULA for full details on licensing requirements, cf. section "License, Installation and Use Conditions and Restrictions".

#### Milestone Kite Licensing Requirements

Milestone Kite™ VSaaS products require 1 camera channel license per enabled video channel, regardless if the device is specified in the Milestone Supported Device List or not.





#### **Product Lifecycle**

The Milestone Product Lifecycle determines the period when products can be purchased, downloaded and receive support.

For add-on purchases and trade-ins of discontinued products please reach out to your local sales support

#### Lifecycle for XProtect – active product versions

Milestone's Video Management Software products change status from General Availability to Limited Availability three months after a similar or substituting product has been released. In special cases where a newer version has not been released, Limited Availability will start one year from the General Availability date. Milestone guarantees a minimal availability period of four years for all its VMS products, in which the product becomes Discontinued after three years from its General Availability date and Terminated after four years. Milestone reserves the right to prolong the lifespan of its products at its sole discretion.

The stages are as follows:

- General availability
- · Limited availability
- Discontinued
- Terminated

#### Lifecycle for XProtect - retiring products

Milestone's Video Management Software products follow a different schedule compared to active product versions after it is announced to be retired. The product will follow the changed phases after the last version of the product has been released.

The stages are as follows:

- · General availability
- Maintenance mode
- Limited availability
- Terminated

#### Lifecycle for Husky NVR and Video Surveillance Appliance products

Milestone Husky products have a separate product lifecycle compared to the software offering.

The stages are as follows:

- · General availability
- Limited availability
- Sustaining
- Discontinued
- Terminated

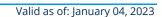
#### Lifecycle for Kite VSaaS

Milestone Kite products and services follow the same principle lifecycle stages as the other VMS and hardware products that Milestone

However, being a cloud service, Milestone Kite is constantly updated and does not follow the same release cadence as XProtect.

For additional information and details on how each stage impacts the product in question as well as a list of discontinued and terminated products please visit our website:

https://www.milestonesys.com/support/resources/product-lifecycle/







#### Milestone Care

Milestone Care is a complete software maintenance and technical support program that takes care of your product throughout its lifetime. It is our commitment to you and your business to make sure you can take full advantage of your product and get the most out of your investment. Designed to give you peace of mind, the Care program has two packages. Whether you need recurring software updates or 24/7 access to Milestone Support – there is a package to suit your needs.

Please note that there are slight differences in the support and service coverage of Milestone Care Plus and Care Premium and how the services are purchased between the XProtect VMS software line and the Husky NVR M series product lines.

Please note that Milestone Care packages cannot be purchased for Milestone Kite, as the service is continually updated.

#### Milestone Care Plus

On a recurring cadence, the XProtect® VMS products are updated to become better, safer, and more powerful. Designed as a software maintenance service, Milestone Care Plus, assures customers have access to the product updates instantly to help protect their initial investment and ensure the solidity of their systems. Here is what is included in Care Plus:

- •Recurring product updates
- •Bull return on your investment

Milestone Care Plus Service Coverage per Product

Milestone Product	Trade-in value of Milestone software	Access to upgrades to more advanced software	Updates to the latest version of the same software
Milestone XProtect VMS Products	Software	advanced software	Software
XProtect Express+			
XProtect Professional+	100%	Yes, via trade-in order	Instant update via Customer Dashboard, or via trade-in order
XProtect Expert	100%		
XProtect Corporate		No	
XProtect Add-on Products			
All XProtect add-on Products	Covered by the Milestone Care Plu	us service to the same extent as	the underlying VMS/NVR (if applicable) product
Milestone Husky NVR and Video Surveillan	nce Appliance Products		
Husky X-series	There are no Care Plus options available for the Husky products. Instead Care Plus can be purchased for the sp		stead Care Plus can be purchased for the specific
Husky IVO series	XProtect VMS used on the Husky products.		

Milestone Care Plus is purchased in slightly different ways dependent on the type of Milestone product. The service coverage can either be purchased in conjunction with the actual product purchase, or made afterwards as a service opt-in purchase, according to the table below:

Milestone Product Milestone XProtect VMS Products	Conditions upon initial product purchase	Available coverage periods at initial purchase	Coverage at system expansion (additional devices)	Opt-in option after product purchase
XProtect Express+	Optional		Additional coverage must be purchased for devices added to the product.	
XProtect Professional+	<b>.</b>	1, 2, 3 and 5 years plans with		Possibility to (re-) join Care Plus service via
XProtect Expert	1 year mandatory coverage	progressive pricing.		three-year opt-in option
XProtect Corporate	, , ,			
XProtect Add-on Products				
All XProtect add-on Products	Covered by the Milestone Care Plus service of the underlying VMS/NVR (if applicable) product without separate charge			
Milestone Husky NVR and Video Surveillan	Milestone Husky NVR and Video Surveillance Appliance Products			
Husky X-Series	There are no Care Plus options available for the Husky products. Instead Care Plus can be purchased for the specific			
Husky IVO series	XProtect VMS used on the Husky products.			





# Revision Date: November 29, 2022 Milestone Care Premium

When support cannot wait for Monday, Milestone Care Premium provides customers with business-critical installations direct, personalized, and prioritized access to the experts in the global Milestone technical support team round-the-clock. Here is what is included in Care Premium:

- 124/7 access to the Milestone Support Team.
- Prioritized support to ensure critical issues are dealt with quickly.
- Bupport in selected languages based on availability.

Milestone Product Milestone XProtect VMS Products	Purchase periods	Pricing	Coverage at system expansion (additional devices)	Opt-in option after product purchase
XProtect Professional+			Additional coverage must be purchased for devices added to the product.	
XProtect Expert	1, 2, 3 and 5 years plans.  Monthly coverage for alignment to specific date.	Percentage of total system, with progressive priced multi- year plans	Extensions can be	Available at any time, no opt-in fee
XProtect Corporate			expiration based on additional Care Premium purchase	
XProtect Add-on Products				
All XProtect add-on Products	Covered by the Milestone Care Premium service of the underlying VMS/NVR (if applicable) product without separate charge			
Milestone Husky NVR and Video Surveillance Appliance Products				
Husky X-Series	There are no Care Premium options available for the Husky products. Instead Care Premium can be purchased for			
Husky IVO series	the specific XProtect VMS used on the Husky products.			





How to purchase Milestone Care

To secure Care Plus coverage the service shall be purchased with the XProtect VMS product, or maximum 30 days after the original product purchase. XProtect VMS customers who want to join the Care Plus service at a later stage, or re-join after a period without coverage can do so using the three years opt-in option. There is also a grace period of 30 days from the expiration of an existing Milestone Care Plus coverage, in which the end-customer can purchase Milestone Care Plus under normal terms.

Milestone Care Premium can be purchased at any time. However, Care Plus must be purchased as a prerequisite and the Care Premium expiration date cannot exceed that of the Care Plus. End customers can purchase Care Premium on any single license, just as they can Care Plus.

The minimum coverage period for both Milestone Care Plus and Care Premium is one year. Milestone Care can however also be purchased in increments of months, which is beneficial for installations that want to have their Care agreement(s) expire on a certain month (e.g. in alignment with a budgeting period). Milestone Care will always fall on the last day of the calculated month.

(Please note that for Milestone NVR products, Milestone Care coverage period is maximum 5 years from the date of purchase).

# How to purchase both Milestone Care Plus and Milestone Care Premium coverage in connection with system expansions of an XProtect VMS product

The following section is only applicable to XProtect VMS software products.

Milestone Care is linked to an individual system's base license. Milestone Care for system expansions must be aligned with or extend the Milestone Care of the existing installation. Please note that Milestone Care can never be shortened and will always expire on the last day of the calculated month. When expanding an existing XProtect system with additional cameras, the end-customer can maintain full Milestone Care coverage in two ways:

#### 1. Keep the original Milestone Care coverage period

An end-customer can maintain an existing Milestone Care renewal date when purchasing additional cameras, by purchasing Milestone Care coverage for the additional device licenses on a monthly basis (the required amount is automatically calculated in Milestone Store). This is useful if the main Milestone Care renewal date is aligned with the end customer's calendar or fiscal year.

#### 2. Extend the original Milestone Care coverage period

The end-customer can purchase one or more years of Milestone Care coverage when extending an existing system. This Milestone Care service coverage will be used to calculate a new and prolonged Milestone Care coverage period for the total system (still always expiring on the last day of the calculated month). The new Milestone Care coverage period is calculated based on the value of the remaining main Milestone Care coverage period and the size and nature of the system expansion.

If an end-customer does not want to purchase Milestone Care coverage for the system expansion after possible mandatory initial Milestone Care coverage period, the main Milestone Care will be terminated from the purchase date of the system expansion. Any remaining value of the main Milestone Care coverage period is not refunded. For details on how to ensure continuous Milestone Care coverage in conjunction with system expansions, please contact Milestone Sales Support.

#### Milestone Care Coverage in connection with upgrades

Milestone Care coverage is linked to a specific Milestone product. This means that end-customers upgrading to a more advanced product, for example when upgrading from XProtect Professional to XProtect Expert must also trade-in their Milestone Care in order to maintain coverage. To enable easy upgrades between different XProtect products, Milestone credits the price of the remaining unused Milestone Care coverage period to the price of the new Milestone Care. It is required to buy at least the same amount of Milestone Care as on the product being traded-in. However, if Milestone Care traded-in is less than one year, a minimum of one year is required on the new product.

A refund from trading-in software products cannot be converted to a cash payout, voucher etc. A negative value will instead be set to 0.00 or can be used for purchase of other Milestone products within the same order.





#### Trade-in

Milestone currently offers a unique trade-in policy for our software products, which allows customers to protect investments made in Milestone software. The trade-in policy offers:

- Software update to a newer version of the same product
- Software upgrade to a more advanced product, for example upgrade from XProtect Expert to XProtect Corporate

The present Milestone trade-in policy grants the customer a refund on the old product to be updated/upgraded, where the amount credited is dependent on the Milestone Care service level

- Customers with active Milestone Care Plus are entitled to **100 percent** refund of the current recommended retail price when trading-in licenses for their existing XProtect products.
- Customers without Milestone Care Plus coverage are entitled to **30 percent** refund of the current recommended retail price of their existing product.

A refund from trading in software products cannot be converted to a cash payout, voucher etc., but will instead have to be used for purchase of other Milestone products.

Customers with Milestone Care Plus can instantly update their software to the latest version via the Customer Dashboard (also known as CUDA). Customers who want to upgrade to a more advanced product, or customers without Milestone Care Plus coverage who want to update their present Milestone product need to do that as an order transaction via Milestone Store.

The trade-in options vary slightly between the different Milestone products. For details, please refer to the trade-in options for the specific Milestone product in this price list.

Please note that the terms outlined above reflect our current trade-in policy, which may be subject to change.

#### Milestone Kite subscription change policy

Customers using the Milestone Kite service can make changes to their camera channels in their Kite subscription at any time during an active service term. When making such changes the customer will purchase the new desired types of camera channel licenses for the remaining period of the active term (rounded down to the nearest full month), while Milestone will credit the current MSRP value of the old camera channel licenses for the corresponding period.

Possible remaining credit cannot be converted to a cash payout, voucher, etc., nor can it be used for purchasing other Milestone products and services, outside of the Milestone Kite offering.

Any change will be in effect once the purchase order has been confirmed. The new camera channel SKUs will be the bases for the renewal of the service term.





#### **Trademarks**

XProtect<sup>®</sup> is a registered trademark of Milestone Systems A/S. Milestone Husky™, Milestone Care™, Milestone Interconnect™ and Milestone Kite™ are trademarks of Milestone Systems A/S.

Android is a trademark of Google Inc.

IOS is a trademark or registered trademark of Cisco in the U.S. and other countries and is used under license.

All other trademarks mentioned in this document are trademarks of their respective owners.



## XProtect VMS Products

### XProtect Express+

Revision Date: November 29, 2022

XProtect Express+ is IP video management software (VMS) for smaller, single-location companies. It is built with innovative technology designed to save you money and boost the overall performance of your hardware. With full alarm management capabilities and multi-layered map XProtect Express+ is suited for business with light live monitoring needs. It can manage up to 48 surveillance cameras and supports simple ways of incorporating video into existing business operations, such as linking access control to live video feeds. XProtect Express+ is the perfect match for retail shops, parking lots or office buildings with moderate security needs.

Lifecycle stage: General availability

Available for: Authorized, Advanced and Premier resellers

LICENSES		MSRP	
SKU ID	Name	USD	Note
XPEXPLUSBL	XProtect Express+ Base License (BL)	20.00	1
XPEXPLUSDL	XProtect Express+ Device License (DL)	79.00	2
XPAACL-50	AAC licenses for 50 concurrent XProtect Smart Clients	179.00	3
MILESTONE CARE P	LUS OPTIONS		
MXPEXPLUSDL	1 Month Care Plus for XProtect Express+ DL	1.30	
YXPEXPLUSDL	1 Year Care Plus for XProtect Express+ DL	15.00	
Y2XPEXPLUSDL	2 Years Care Plus for XProtect Express+ DL	24.00	
Y3XPEXPLUSDL	3 Years Care Plus for XProtect Express+ DL	32.00	
Y5XPEXPLUSDL	5 Years Care Plus for XProtect Express+ DL	47.00	
Y30IXPEXPLUSDL	3 Y Opt-in Care Plus for XProtect Express+ DL	44.00	
TRADE-IN CREDIT		MSRP	
SKU ID	Name	USD	Note
UXPEXPLUSBL	Trade-in XProtect Express+ BL w/ C-Plus	20.00	4
TXPEXPLUSBL	Trade-in XProtect Express+ BL w/o C-Plus	6.00	5
UXPEXPLUSDL	Trade-in XProtect Express+ DL w/ C-Plus	79.00	4
TXPEXPLUSDL	Trade-in XProtect Express+ DL w/o C-Plus	24.00	5
NOTES			
1)	XProtect Express+ Base License (XPEXPLUSBL) allows the XProtect Express+ server software to be	nstalled on a s	single
	computer per Software License Code. The client software can be installed on unlimited number of	workstations	and
	at different locations. To enable AAC Audio, two AAC audio licenses are included in the Base Licens	e.	
2)	Please refer to the Licensing Requirements on page 5 for further details.		
3)	To enable AAC audio, one AAC audio license per concurrent XProtect Smart Client using AAC audio	is required. To	MΟ
3)	AAC audio licenses are included in the Base License, if you need additional AAC audio licenses, the		
	packs of 50 licenses.	y are available	
4)	Can be used to trade-in to corresponding product license for XProtect Professional+, XProtect Exp	ert or XProtect	
7)	Corporate.	ire of All Potect	
5)	Can be used to trade-in to newer versions of the same product or corresponding product license f	or XProtect	
-,	Professional+, XProtect Expert or XProtect Corporate.		



#### XProtect Professional+

XProtect Professional+ is IP video management software (VMS) designed for mid-sized businesses. It is built with innovative technology designed to save you money and boost the overall performance of your hardware. With the ability for operators to centrally manage all servers, cameras and users the software is ideal for installations spread across multiple sites. Multi-layered maps and full alarm management capabilities give operators a complete overview of their security installation to quickly respond to incidents and provide accurate information to first responders. XProtect Professional+ supports camera-based Edge Storage to help minimize the loss of video and is the perfect choice for institutions such as schools, museums, hospitals and production plants.

Lifecycle stage: General availability

Available for: Authorized, Advanced and Premier resellers

LICENSES		MSRP
SKU ID	Name	USD Note
XPPPLUSBL	XProtect Professional+ Base License (BL)	524.00 1
XPPPLUSDL	XProtect Professional + Device License (DL)	177.00 2
XPAACL-50	AAC licenses for 50 concurrent XProtect Smart Clients	179.00 3
MILESTONE CARE PL	US OPTIONS	MSRP
SKU ID	Name	USD Note
MXPPPLUSDL	1 Month Care Plus for XProtect Professional+ DL	2.80
YXPPPLUSDL	1 Year Care Plus for XProtect Professional+ DL	33.00
Y2XPPPLUSDL	2 Years Care Plus for XProtect Professional+ DL	54.00
Y3XPPPLUSDL	3 Years Care Plus for XProtect Professional+ DL	69.00
Y5XPPPLUSDL	5 Years Care Plus for XProtect Professional+ DL	107.00
Y30IXPPPLUSDL	3 Y Opt-in Care Plus for XProtect Professional+ DL	98.00
MILESTONE CARE PR	EMIUM OPTIONS	MSRP
SKU ID	Name	USD Note
MCPR-MXPPPLUSDL	1 Month Care Premium for XProtect Professional+ DL	1.00
MCPR-YXPPPLUSDL	1 Year Care Premium for XProtect Professional+ DL	13.00
MCPR-Y2XPPPLUSDL	2 Years Care Premium for XProtect Professional+ DL	23.00
MCPR-Y3XPPPLUSDL	3 Years Care Premium for XProtect Professional+ DL	33.00
MCPR-Y5XPPPLUSDL	5 Years Care Premium for XProtect Professional+ DL	49.00
TRADE-IN CREDIT		MSRP
SKU ID	Name	USD Note
UXPPPLUSBL	Trade-in XProtect Professional+ BL w/ C-Plus	524.00 4
TXPPPLUSBL	Trade-in XProtect Professional+ BL w/o CPlus	158.00 5
UXPPPLUSDL	Trade-in XProtect Professional+ DL w/ C-Plus	177.00 4
TXPPPLUSDL	Trade-in XProtect Professional+ DL w/o C-Plus	54.00 5
NOTES		
1)	XProtect Professional+ Base License (XPPPLUSBL) allows the XProtect Professional+ server software	are to be installed on
	unlimited number of server per Software License Code. The client software can be installed on u	nlimited number of
	workstations and at different locations. To enable AAC Audio, two AAC audio licenses are included	
	License.	
2)	Please refer to the Licensing Requirements on page 5 for further details.	
3)	To enable AAC audio, one AAC audio license per concurrent XProtect Smart Client using AAC audi	o is required Two
3,	AAC audio licenses are included in the Base License, if you need additional AAC audio licenses, th	•
4)	packs of 50 licenses.	
4)	Can be used to trade-in to corresponding product license for XProtect Expert or XProtect Corpora	
5)	Can be used to trade-in to newer versions of the same product or to corresponding product licer Expert or XProtect Corporate.	nse for XProtect

#### **XProtect Expert**

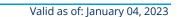
XProtect Expert is IP video management software (VMS) for mid-sized and large-scale installations. It is built with innovative technology designed to ensure video integrity and boost the overall performance of your hardware. In addition to camera-based Edge Storage support, XProtect Expert offers reliable, uninterrupted video recording and access through failover recording servers in the event of server failure. The software includes central management of an unrestricted number of servers, cameras and users making it the perfect choice for companies deployed across multiple locations. With multi-layered maps, alarm handling and optional integrated video wall support, XProtect Expert is also ideal for installations with active live monitoring such as warehouses and stadiums.

## N.B. Milestone Care Plus is mandatory for the whole XProtect Expert installation (applicable to both XPETBL and XPETDL licenses) during the first year after the initial purchase of the Base License (XPETBL).

Lifecycle stage: General availability

Available for: Advanced and Premier resellers

LICENSES		MSRP	
SKU ID	Name	USD No	ote
XPETBL	XProtect Expert Base License (BL)	2,099.00	1
XPETDL	XProtect Expert Device License (DL)	282.00	2
XPAACL-50	AAC licenses for 50 concurrent XProtect Smart Clients	179.00	3
MILESTONE CARE P	PLUS OPTIONS - Mandatory first year	MSRP	
SKU ID	Name	USD No	ote
MXPETBL	1 Month Care Plus for XProtect Expert BL	32.00	
YXPETBL	1 Year Care Plus for XProtect Expert BL	378.00	4
Y2XPETBL	2 Years Care Plus for XProtect Expert BL	630.00	
Y3XPETBL	3 Years Care Plus for XProtect Expert BL	819.00	
Y5XPETBL	5 Years Care Plus for XProtect Expert BL	1,260.00	
Y30IXPETBL	3 Y Opt-in Care Plus for XProtect Expert BL	1,134.00	
MXPETDL	1 Month Care Plus for XProtect Expert DL	4.30	
YXPETDL	1 Year Care Plus for XProtect Expert DL	51.00	4
Y2XPETDL	2 Years Care Plus for XProtect Expert DL	85.00	
Y3XPETDL	3 Years Care Plus for XProtect Expert DL	110.00	
Y5XPETDL	5 Years Care Plus for XProtect Expert DL	170.00	
Y3OIXPETDL	3 Y Opt-in Care Plus for XProtect Expert DL	153.00	
	mium for XProtect Expert	MSRP	
SKU ID	Name	USD No	ote
MCPR-MXPETBL	1 Month Care Premium for XProtect Expert BL	12.30	
MCPR-YXPETBL	1 Year Care Premium for XProtect Expert BL	147.00	
MCPR-Y2XPETBL	2 Years Care Premium for XProtect Expert BL	273.00	
MCPR-Y3XPETBL	3 Years Care Premium for XProtect Expert BL	378.00	
MCPR-Y5XPETBL	5 Years Care Premium for XProtect Expert BL	578.00	
MCPR-MXPETDL	1 Month Care Premium for XProtect Expert DL	1.70	
MCPR-YXPETDL	1 Year Care Premium for XProtect Expert DL	20.00	
MCPR-Y2XPETDL	2 Years Care Premium for XProtect Expert DL	37.00	
MCPR-Y3XPETDL	3 Years Care Premium for XProtect Expert DL	51.00	
MCPR-Y5XPETDL	5 Years Care Premium for XProtect Expert DL	78.00	
TRADE-IN CREDIT			
UXPETBL	Trade-in XProtect Expert BL w/ C-Plus	2,099.00	5
TXPETBL	Trade-in XProtect Expert BL w/o C-Plus	630.00	6
UXPETDL	Trade-in XProtect Expert DL w/ C-Plus	282.00	5
TXPETDL	Trade-in XProtect Expert DL w/o C-Plus	89.00	6





#### **NOTES**

- 1) XProtect Expert Base License (XPETBL) allows the XProtect Expert server software to be installed on unrestricted Management Server (or one server cluster) and an unlimited number or Recording Servers per Software License Code. The client software can be installed on an unlimited number of workstations and at different locations. To enable AAC Audio, two AAC audio licenses are included in the Base License.
- 2) Please refer to the Licensing Requirements on page 5 for further details.
- 3) To enable AAC audio, one AAC audio license per concurrent XProtect Smart Client using AAC audio is required. Two AAC audio licenses are included in the Base License, if you need additional AAC audio licenses, they are available in packs of 50 licenses.
- 4) Care Plus is mandatory for the whole XProtect Expert installation (applicable to both XPETBL and XPETDL licenses) for minimum one year after the initial purchase of the Base License (XPETBL).
- 5) Can be used to trade-in to corresponding product license for XProtect Corporate.
- 6) Can be used to trade-in to newer versions of the same product, or to corresponding product license for XProtect Corporate.



#### **XProtect Corporate**

XProtect Corporate is IP video management software (VMS) designed for large-scale and high-security installations. It is built with innovative technology designed to ensure end-to-end protection of video integrity and boost the overall performance of your hardware. In addition to central management of all servers, cameras and users in a multi-site set-up, XProtect Corporate includes an integrated video wall for operators demanding supreme situational awareness of any event. The software supports failover recording servers making it the perfect choice for mission-critical installations that require continued access to live and uninterrupted video recordings in the event of a server failure. Running on the industry's best performing recording engine with a recording rate of minimum 3.1 Gbit/s, XProtect Corporate is ideal for installations with 24/7 operation requirements, such as airports and casinos.

## N.B. Milestone Care Plus is mandatory for the whole XProtect Corporate installation (applicable to both XPCOBT and XPCODL licenses) during the first year after the initial purchase of the Base License (XPCOBT).

Lifecycle stage: General availability

Available for: Advanced and Premier resellers

LICENSES		MSRP	
SKU ID	Name	USD	Note
XPCOBT	XProtect Corporate Base License (BL)	3,342.00	1
XPCODL	XProtect Corporate Device License (DL)	345.00	2
XPCOMIDL	Milestone Interconnect Device License (DL)	72.00	3
XPAACL-50	AAC licenses for 50 concurrent XProtect Smart Clients	179.00	4
MILESTONE CARE PL	LUS OPTIONS - Mandatory first year	MSRP	
SKU ID	Name	USD	Note
MXPCOBT	1 Month Care Plus for XProtect Corporate BL	50.40	
YXPCOBT	1 Year Care Plus for XProtect Corporate BL	604.00	5
Y2XPCOBT	2 Years Care Plus for XProtect Corporate BL	1,003.00	5
Y3XPCOBT	3 Years Care Plus for XProtect Corporate BL	1,307.00	5
Y5XPCOBT	5 Years Care Plus for XProtect Corporate BL	2,006.00	5
Y30IXPCOBT	3 Y Opt-in Care Plus for XProtect Corporate BL	1,805.00	5
MXPCODL	1 Month Care Plus for XProtect Corporate DL	5.30	
YXPCODL	1 Year Care Plus for XProtect Corporate DL	63.00	5
Y2XPCODL	2 Years Care Plus for XProtect Corporate DL	105.00	
Y3XPCODL	3 Years Care Plus for XProtect Corporate DL	137.00	
Y5XPCODL	5 Years Care Plus for XProtect Corporate DL	210.00	
Y30IXPCODL	3 Y Opt-In Care Plus for XProtect Corporate DL	187.00	
MILESTONE CARE PE	REMIUM OPTIONS	MSRP	
SKU ID	Name	USD	Note
MCPR-YXPCOBT	1 Year Care Premium for XProtect Corporate BL	234.00	
MCPR-Y2XPCOBT	2 Years Care Premium for XProtect Corporate BL	435.00	
MCPR-Y3XPCOBT	3 Years Care Premium for XProtect Corporate BL	602.00	
MCPR-Y5XPCOBT	5 Years Care Premium for XProtect Corporate BL	920.00	
MCPR-MXPCOBT	1 Month Care Premium for XProtect Corporate BL	20.00	
MCPR-YXPCODL	1 Year Care Premium for XProtect Corporate DL	25.00	
MCPR-Y2XPCODL	2 Years Care Premium for XProtect Corporate DL	45.00	
MCPR-Y3XPCODL	3 Years Care Premium for XProtect Corporate DL	63.00	
MCPR-Y5XPCODL	5 Years Care Premium for XProtect Corporate DL	96.00	
MCPR-MXPCODL	1 Month Care Premium for XProtect Corporate DL	2.10	
TRADE-IN CREDIT			
TXPCOBT	Trade-in XProtect Corporate BL w/o C-Plus	1,003.00	6
TXPCODL	Trade-in XProtect Corporate DL w/o C-Plus	105.00	6
TXPCOMIDL	Trade-in Milestone Interconnect DL w/o C-Plus	26.00	6





#### **NOTES**

- 1) XProtect Corporate Base License (XPCOBT) allows the XProtect Corporate server software to be installed on an unrestricted number of servers per Software License Code. The client software can be installed on an unlimited number of workstations and at different locations. When purchased for 2014 or newer versions of XProtect Corporate, the base license includes one XProtect Smart Wall Base License (XPSWBL), and versions 2022 R2 and newer include one XProtect Incident Manager Base License (XPIMBL). To enable AAC Audio, two AAC audio licenses are included in the Base License.
- 2) Please refer to the Licensing Requirements on page 5 for further details.
- 3) One XProtect Corporate Milestone Interconnect Camera License (XPCOMIDL) is required per remote camera enabled in the central XProtect Corporate system. NB. An interconnected remote system without any enabled cameras will require one Milestone Interconnect Camera License.
- 4) To enable AAC audio, one AAC audio license per concurrent XProtect Smart Client using AAC audio is required. Two AAC audio licenses are included in the Base License, if you need additional AAC audio licenses, they are available in packs of 50 licenses.
- 5) Care Plus is mandatory for the whole XProtect Corporate installation (applicable to both XPCOBT and XPCODL licenses) for minimum one year after the initial purchase of the Base License (XPCOBT). Care Plus coverage purchased for the XProtect Corporate Base License (XPCOBT) also covers the included XProtect Smart Wall (2014 or newer versions of XProtect Corporate) and XProtect Incident Manager (2022 R2 and newer versions of XProtect Corporate).
- 6) Can be used to Trade-in to newer versions of the same product.

#### LICENSING OF MILESTONE INTERCONNECT™

Milestone Interconnect allows a XProtect Corporate VMS system to access cameras residing in other video management systems. These systems can be other Milestone XProtect VMS systems (including Milestone Kite) or Arcules VSaaS cloud service. For a complete list of compatible products, please refer to Milestone website https://www.milestonesys.com/solutions/hardware-and-add-ons/milestone-addons/interconnect/milestone-interconnect-compatibility/.

One Milestone Interconnect Device License is required per camera in an interconnected remote site that is enabled in the central XProtect Corporate system. It is possible to interconnect a subset of the cameras in an interconnected system. Please note that an interconnected remote system without any enabled cameras will require one Milestone Interconnect Device License.

Interconnected remote systems are licensed independently via the normal licensing structure applicable for the particular product. Hence, interconnected remote systems do not require additional licenses when interconnected to a central XProtect Corporate system. This also includes products purchased before Milestone Interconnect was introduced.

#### XProtect Essential+

XProtect Essential+ is a full-featured version of Milestone's market-leading video management software (VMS) at no cost. With support for eight cameras, XProtect Essential+ is the perfect match for the smaller business owner who wants video surveillance to protect employees and assets. With the ability to integrate with other systems and applications, users can explore the Milestone community and the power of the open platform. If you want access to your system from anywhere, XProtect Essential+ provides it all. Whether you are on the go, on the job or at home, your system is only a click away. Why start anywhere else?

Free download address: https://www.milestonesys.com/

For information regarding XProtect Essential 2016 R2 or older version, please refer to the section Limited Available Products.

Lifecycle stage: General availability





#### XProtect Clients

#### XProtect Smart Client

For Milestone XProtect IP video management software, the XProtect Smart Client is a powerful, easy-to-use client application for the daily operations of security installations. A streamlined interface helps improve usability, making it easy to monitor installations of all sizes, manage security incidents and access and export live and recorded video.

Continually setting the standard for usability in IP VMS products, the XProtect Smart Client provides an extremely efficient working environment that can be optimized for different tasks and operator requirements. Advanced investigation tools combined with the easy-tonavigate video timeline enable fast and accurate examination of incidents. Export options, including digital signature, enable you to more efficiently and securely export video evidence.

Lifecycle stage: General availability

Current version: 2022 R3

#### LICENSES

XProtect Smart Client can be used free of charge with all Milestone XProtect video management products and Milestone Husky NVR units.

#### XProtect Web Client

Designed for XProtect video management software (VMS), Milestone Husky™ NVRs and Milestone Husky™ Video Surveillance Appliance Products, XProtect® Web Client is an intuitive web-based interface to view, play back and share video. It provides instant access to all essential functions and it is quick to learn and simple to operate for users of all skill levels. Available in 31 languages, XProtect Web Client provides remote access to the surveillance system from all common browsers and computer operating systems. XProtect Web Client runs on any Internet-enabled computer or device without installation, including optional browser plug-ins. It offers system scalability and an optimized user experience in systems with many users.

Lifecycle stage: General availability

Current version: 2022 R3

#### **LICENSES**

XProtect Web Client can be used free of charge with all Milestone XProtect video management products and Milestone Husky NVR units.

#### XProtect Mobile

XProtect Mobile is a free application for Apple® and Android™ devices that allows users to view video instantly using smartphones or tablets. It operates seamlessly with all XProtect® video management software (VMS), Milestone Husky™ NVRs, Milestone Husky™ Video Surveillance Appliance Products and the Milestone Arcus™ platform via Wi-Fi, 3G or 4G connections. With XProtect Mobile users can view, play back and export video, manage access control and push live video from the device's camera, allowing users to see what's important regardless of their location. XProtect Mobile is available in 31 different languages, allowing users to work with the application in their native language.

Lifecycle stage: General availability

Current version: 2022 R3

#### **LICENSES**

XProtect Mobile can be used free of charge with all Milestone XProtect video management products and Milestone Husky NVR units.

However, to use Video Push, a device license is required for each XProtect Mobile device from which users shall be able to push video. The price of the device license is determined by the specific Milestone product being used.





## XProtect Add-on Products, Plug-ins and Components

#### XProtect Smart Wall

Revision Date: November 29, 2022

XProtect Smart Wall is a video wall solution that provides visual coordination and decision support to operators working in response centers and control rooms. The tight integration with the XProtect® Smart Client makes XProtect Smart Wall an efficient collaborative canvas for gaining situational overview, assessing incidents and coordinating response activities. It supports any number or combination of monitors and runs on standard servers and displays, enabling flexible and cost-efficient installations.

Lifecycle stage: General availability

Available for: Advanced and Premier resellers

Current version: 2022 R3

LICENSES		MSRP
SKU ID	Name	USD Note
XPSWBL	XProtect Smart Wall Base License (BL)	15,799.00 1

#### MILESTONE CARE OPTIONS

The XProtect Add-on product will be covered by the Milestone Care service level of the underlying VMS or NVR product without separate charge.

TRADE-IN CREDIT		MSRP
SKU ID	Name	USD Note
UXPSWBL	Trade-in XProtect Smart Wall BL w/ C-Plus	15,799.00
TXPSWBL	Trade-in XProtect Smart Wall BL w/o C-Plus	4,740.00
NOTES		
1)	XProtect Smart Wall is an optional add-on license for XProtect Corporate 3.0 to 2 newer versions of XProtect Expert. XProtect Smart Wall is included in XProtect C version 2014. The XPSWBL is linked to a specific XProtect Corporate or XProtect gives the right to run unlimited XProtect Smart Walls, displays and camera strea	Corporate Base License (XPCOBL) as of Expert system's Base License and



MCDD



#### XProtect Incident Manager

XProtect Incident Manager is a solution that enables organizations to document incidents and combine them with sequenced evidence (video and audio). Operations managers can manage incidents directly in their video management software and connect video footage with incidents as they unfold. XProtect Incident Manager allows to document all incident details in a single report that can be printed or converted to a PDF.

Lifecycle stage: General availability

Available for: Authorized, Advanced and Premier resellers

Current version: 2022 R3

LICENSES		MSRP
SKU ID	Name	USD Note
XPIMBL	XProtect Incident Manager Base License (BL)	9,975.00 1

#### MILESTONE CARE OPTIONS

TRADE IN CREDIT

The XProtect Add-on product will be covered by the Milestone Care service level of the underlying VMS or NVR product without separate charge.

I KADE-IN CREDIT		IVISKP
SKU ID	Name	USD Note
UXPIMBL	Trade-in XProtect Incident Manager BL w/ C-Plus	9,975.00
TXPIMBL	Trade-in XProtect Incident Manager BL w/o C-Plus	3,000.00
NOTES		
1) XProtect Incident Manager is an optional add-on license for XProtect VMS. XProtect Incident Manager		rotect Incident Manager is included in
	XProtect Corporate Base License (XPCOBL) as of version 2022 R2.□	





#### **XProtect Access**

Milestone XProtect Access is an XProtect Add-on product that video enables physical security through integration of access control and intrusion systems. XProtect Access provides operators unified access to all primary and most common functions in the integrated access control system as an integral part of XProtect Smart Client. The video enablement of access control systems empowers operators to effectively monitor access events, manually assist passages and conduct investigations on specific access points or cardholders, while enriching the value of reports and evidence material.

Extending the capabilities of the Milestone Integration Platform, the unique plug-in architecture makes integration of physical security systems easy, while reducing cost of installation at the customer site. With its decoupling of the video system and the access control system, XProtect Access provides customers with the freedom of selecting the system of their choice to match the specific needs and

XProtect Access is an XProtect Add-on product, compatible with all XProtect VMS products, except XProtect Essential+.

Lifecycle stage: General availability

Available for: Authorized, Advanced and Premier resellers

Current version: 2022 R3

LICENSES		MSRP
SKU ID	Name	USD Note
XPABL	XProtect Access Base License (BL)	129.00 1
XPADL	XProtect Access Door License (DL)	39.00 2

#### MILESTONE CARE OPTIONS

The XProtect Add-on product will be covered by the Milestone Care service level of the underlying VMS or NVR product without separate charge.

TRADE-IN CREDIT SKU ID	Name	MSRP USD Note
UXPABL	Trade-in XProtect Access BL w/ C-Plus	129.00
TXPABL	Trade-in XProtect Access BL w/o C-Plus	39.00
UXPADL	Trade-in XProtect Access DL w/ C-Plus	39.00
TXPADL	Trade-in XProtect Access DL w/o C-Plus	12.00
NOTES		

- Base license for the XProtect Access product, with no included Reader Licenses. 1)
- Reader license for one single video enabled access point (door, gate, etc.). 2)



#### **XProtect Transact**

XProtect Transact video enables different types of transaction-based processes. It has a broad market applicability in sectors such as retail, transportation and banking & finance to reduce and investigate shrinkage and fraud. Combining transaction data from point of sales systems, scanners, cash point machines, or similar systems with corresponding video, XProtect Transact enables real-time monitoring, exception handling and documentation of transactions.

XProtect Transact is an XProtect Add-on product, compatible with all XProtect VMS products, except XProtect Essential+.

Lifecycle stage: General availability

Available for: Authorized, Advanced and Premier resellers

Current version: 2022 R3

LICENSES		MSRP
SKU ID	Name	USD Note
XPTBS	XProtect Transact Base License (BL) w/ 1 CL	299.00
XPTC1	XProtect Transact Connection License (CL)	269.00

#### MILESTONE CARE OPTIONS

The XProtect Add-on product will be covered by the Milestone Care service level of the underlying VMS or NVR product without separate charge.

TRADE-IN CREDIT		MSRP
SKU ID	Name	USD Note
UXPTBS	Trade-in XProtect Transact BL w/ C-Plus	299.00 1
TXPTBS	Trade-in XProtect Transact BL w/o C-Plus	90.00 1
UXPTC1	Trade-in XProtect Transact CL w/ C-Plus	269.00 1
TXPTC1	Trade-in XProtect Transact CL w/o C-Plus	85.00 1
NOTES		

1) Can be used to Trade-in to newer versions of the same product.

#### XProtect LPR

XProtect LPR is license plate recognition (LPR) software that detects license plate information from any vehicle around the world and links the license plate number with video. It is a simple way to control vehicle access, for example, for entrance/exit barriers, parking spaces and toll gates. XProtect LPR can send a notification when a certain license plate is detected, enabling users to quickly take action. Users can also define positive/negative lists that will initiate certain actions, such as opening a gate, which increases work productivity and can help automate tasks. XProtect LPR is an add-on product that is seamlessly configured and managed through the supported XProtect video management software (VMS) products.

XProtect LPR is compatible with all XProtect VMS products, except XProtect Essential+.

#### Please note:

From 2019 R2, XProtect LPR for XProtect Express and Professional will exist in a separate installer and will not be updated to include new features and/or new country modules. There will be no further development on the detached XProtect LPR for XProtect Express and Professional.

Lifecycle stage: General availability

Available for: Authorized, Advanced and Premier resellers

Current version: 2022 R3

LICENSES		MSRP
SKU ID	Name	USD Note
XPLPRBL	XProtect LPR Base License (BL)	300.00 1
XPLPRCL	XProtect LPR Device License (DL)	1,295.00 2
XPLPRLL	XProtect LPR Country Module (CM)	645.00 3

#### MILESTONE CARE OPTIONS

The XProtect Add-on product will be covered by the Milestone Care service level of the underlying VMS or NVR product without separate charge.

TRADE-IN CREDIT		MSRP
SKU ID	Name	USD Note
UXPLPRBL	Trade-in XProtect LPR BL w/ C-Plus	300.00
TXPLPRBL	Trade-in XProtect LPR BL w/o C-Plus	90.00
UXPLPRCL	Trade-in XProtect LPR DL w/ C-Plus	1,295.00
TXPLPRCL	Trade-in XProtect LPR DL w/o C-Plus	390.00
UXPLPRLL	Trade-in XProtect LPR CM w/ C-Plus	645.00
TXPLPRLL	Trade-in XProtect LPR CM w/o C-Plus	195.00

#### **NOTES**

- 1) XProtect LPR Base License (XPLPRBL) allows the XProtect LPR server software to be installed on unlimited number of servers per Software License Code. Includes five XProtect LPR Country Modules. Additional libraries required must be purchased in excess, using the XProtect LPR Country Modules (XPLPRLL) license.
- 2) License per camera running LPR analytics.
- Additional country modules (beyond the 5 included modules) for XProtect LPR covering a specific region, state or country. The XPLPRLL license allows the LPR country module to be deployed on an unlimited number of XProtect LPR servers in a given installation. Please contact Milestone web (https://www.milestonesys.com/solutions/hardware-and-add-ons/milestone-addons/lpr/) for details on available LPR country modules.



**MSRP** 



## XProtect Rapid REVIEW

Revision Date: November 29, 2022

XProtect Rapid REVIEW is an easy to use, powerful software solution that accelerates investigations – allowing security operators and investigators to find what they are looking for, fast. Designed to enable rapid review, search and analysis of video recordings, this means you no longer need to spend countless hours behind a screen watching endless footage to locate a specific incident. Once installed, XProtect Rapid REVIEW is seamlessly integrated into the XProtect Smart Client, XProtect Rapid REVIEW lets you review hours of video in minutes, and pinpoint people, objects and behaviors of interest immediately. You can then turn that information into evidence, insights and action.

XProtect Rapid REVIEW can be used with an unlimited number of device licenses. However, if the installation requires more than 200 XProtect Rapid REVIEW device licenses an approval is needed from Milestone to ensure the product fits the needs (1).

XProtect Rapid REVIEW is compatible with the following XProtect VMS products: XProtect Corporate, Expert, Professional+ and Express+. For a recommendation on minimum system requirements, please visit https://www.milestonesys.com/support/tools-and-references/system-requirements/.

#### Please note:

XProtect Rapid REVIEW is only compatible with versions of XProtect 2019R3 and above.

Lifecycle stage: General availability

Available for: Authorized, Advanced and Premier resellers, with the recommendation to complete the related eLearning

Current version: 2022 R3

LICENSES		MSRP
SKU ID	Name	USD Note
XPRRDL	XProtect Rapid REVIEW Device License	180.00 1.2

#### MILESTONE SERVICES

TRADE-IN CREDIT

All XProtect Rapid REVIEW device licenses purchased before R1 2023 (March 2023) include the right to update to new versions of the product for 12 months after purchase.

SKU ID	Name	USD Note
UXPRRDL	Trade-in XProtect Rapid REVIEW Device License 180.00	
NOTES		
1)	If the installation requires more than 200 XProtect Rapid REVIEW device licenses, please reach out to Milestone for approval.	
2)	Milestone recommends purchasing the same amount of XProtect Rapid REVIEW device licenses as Milestone XProtect device licenses on the underlying VMS product. However, to ensure complete camera coverage for comprehensive forensic video review you may need to purchase additional XProtect Rapid REVIEW device licenses to cover all enabled video channels in XProtect.	
3)	Trade-in option can only be used to update to newer versions of the product.	





## XProtect Management Server Failover

Revision Date: November 29, 2022

XProtect Management Server Failover is designed to ensure that your VMS never skips a beat. It provides XProtect users with an always-hot high availability cluster with real-time replication and failover. It is a complete solution that protects the Management Server (and the Event, Log, and SQL servers when installed on the same physical server) from hardware, software, and human error server failures. Its efficient design and simple configuration, give you the ability to switch to a reliable backup Management Server seamlessly and automatically when the primary one fails. It provides synchronous real-time file replication, automatic application failover, and automatic failback after a server failure, all in one solution.

Each Server License purchased includes a license for both the primary and secondary management server, We only support 1 pair of hosts per site. The host names for servers must be provided at the time of purchase (1).

XProtect Management Server Failover is compatible with the following XProtect VMS products: XProtect Corporate and Expert.

#### Please note:

XProtect Management Server Failover is only compatible with versions 2022R1 and higher for the above-mentioned XProtect products.

Lifecycle stage: General availability

Available for: Advanced and Premier resellers

Current version: 2022 R3

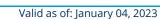
LICENSES		MSRP
SKU ID	Name	USD Note
XPMSFSL	XProtect Management Server Failover Server License	7,650.00 1

#### MILESTONE SERVICES

The XProtect Add-on product will be covered by the Milestone Care service level of the underlying VMS or NVR product without separate

TRADE-IN CREDIT		MSRP	
SKU ID	Name	USD No	ote
UXPMSFSL	Trade-in XProtect Management Server Failover Server License	7,650.00 2	2
NOTES			

- 1) The price for the XProtect Management Server Failover Server Licenses includes a license for both the primary and secondary management servers.
- 2) Trade-in option can only be used to update to newer versions of the product.





#### XProtect Screen Recorder

Revision Date: November 29, 2022

The XProtect Screen Recorder is a function that enables Milestone XProtect IP video management software to inconspicuously capture screen recordings of any Windows-based PC or point-of-sale terminal. Captured screen recordings are managed in the same way as video (camera) data in the XProtect VMS. This feature helps manage loss and fraud by monitoring the use of business systems and documenting customer transactions. XProtect Screen Recorder improves efficiency by allowing you to audit staff activities and conduct training and education. The XProtect Screen Recorder works seamlessly with all Milestone XProtect VMS products.

Lifecycle stage: General availability Current version: 2022 R3

#### **LICENSES**

Although the XProtect Screen Recorder is not subject to licensing as such, one (1) device license in the Milestone XProtect video management product or Milestone Husky NVR unit is needed per monitored PC or POS equipment.



#### XProtect Retail

XProtect Retail is an investigation tool for performing advanced transaction data analysis. It helps retailers optimize store operations and increase profit by identifying fraud and reducing shrinkage. Based on transaction data from point-of-sale (POS) or automated teller machines (ATMs) typically gathered in Enterprise Resource Planning (ERP) systems, XProtect Retail links data with corresponding video from relevant cameras. Advanced search options, full video documentation and a set of pre-defined performance indicators make it easy to maintain a complete overview of store operations, cash registers/tills and employees so you can protect your entire business and customers.

The XProtect Retail solution offers an Application Programming Interface (API) which enables the customer to populate the Milestone Database with transactional data.

XProtect Retail is compatible with all XProtect VMS products, except XProtect Essential+.

Standard Purchase of an XProtect Retail solution requires purchase of a mandatory XProtect Retail Integration Service (MSCXPR) that includes:

- Assistance in scoping and defining the retail solution
- Assistance during the development phase of the integration

#### Customized

Milestone also offers customized development of integration into the Retail solution on a fixed price basis. For customers requiring this, and for customers with more complex retail solutions, additional consultancy assistance can be purchased on a daily basis (MSCXPRD) to cover:

- · Analysis of customer specific systems to be integrated with the retail solution
- Implementation of the retail solution (data and function integration)
- Optimization of the data base performance
- · Test and document of the retail solution
- Assistance during the deployment of the solution (camera setup, mapping of tills in the system, etc.)

XProtect Retail must be ordered manually via the Milestone Sales Support department and is not available in Milestone Store. Purchase of a Retail solution is subject to closure of a separate development contract.

Please refer to page 3 for contact details.

Available for: Advanced and Premier resellers

LICENSES		MSRP
SKU ID	Name	USD Note
XPRSL	XProtect Retail Server License	4,500.00 1
XPRCL	XProtect Retail Connection License	300.00 2
CONSULTANCY	SERVICES	MSRP
SKU ID	Name	USD Note
MSCXPR	Mandatory XProtect Retail Integration Service	10,275.00 3
MSCXPRD	Additional XProtect Retail Integration Service, per day	2,065.00 4

#### MILESTONE CARE PLUS OPTIONS

There are no XProtect Retail specific Milestone Care Plus options available. However, it is mandatory to purchase Milestone Care Plus coverage for the underlying XProtect platform that is used together with the XProtect Retail solution.

#### TRADE-IN CREDIT

Trade-in of XProtect Retail licenses is not available.





## NOTES

Revision Date: November 29, 2022

- 1) Gives the right to deploy and use the XProtect Retail solution on unlimited number of servers and sites for the given installation (legal entity).
- 2) One XProtect Retail Connection License (XPRCL) is required for each device, such as POS, till, scanner, etc., that is connected to the XProtect Retail solution.
- 3) Includes one week of XProtect Retail Integration Assistance for integration of customer specific databases and business systems. Additional integration work may be required dependent on the nature and complexity of the integration. Service is mandatory with any purchase of XProtect Retail. Travel time is charged at a reduced rate and travel costs are covered by the customer, using the Travel Expenses Voucher (MSTXP).
- 4) Daily rate for additional Retail specific integration services. Travel time is charged at a reduced rate and travel costs are covered by the customer, using the Travel Expenses Voucher (MSTXP).





## Milestone Husky IVO Video Surveillance Appliances

#### Power to Perform.

Introducing the new Milestone Husky™ IVO.

The new Milestone Husky™ IVO series offers a range of appliances to cover almost all solution needs. Whether it's for simple installation, maximum uptime, or critical data storage, there's a Husky for you.

This new scalable portfolio is designed to fit numerous XProtect use cases to give you the most from your installation. From the small corner store to the massive football stadium, Husky's range works seamlessly with XProtect to provide the performance and reliability needed to get the most out of your surveillance solution.

#### Key benefits:

- •Dptimized for XProtect so that you can achieve more with your video solution
- •Basy to install, use and maintain pre-loaded with XProtect
- •Bingle point of support for both hardware and the VMS
- ·Brepared for evolving needs

The portfolio contains 6 products, each with multiple storage options available. All appliances in this series comes with a standard, 5-years

For more information about the new Milestone Husky™ portfolio, along with the services available, check our webpage: https://milestone-new-husky-series.webflow.io/

Use the Milestone Husky Calculator to select the optimal Husky solution with confidence

#### **HUSKY AVAILABILITY**

Please check for availability of Husky IVO in your country on our website: https://content.milestonesys.com/collections/view/D1B3983B-9265-4C47-B656E817B4D0FA9D/?mediald=C689EDE4-D660-4452-B6328C30D95A149E

#### **MILESTONE CARE OPTIONS**

There are no Care Plus or Care Premium options available for the Husky IVO Video Surveillance Appliance Products. Instead Care services can be purchased for the specific XProtect VMS used on the Husky IVO Video Surveillance Appliance Products.  $\square$ 

#### **TRADE-IN CREDIT**

Trade-in of Milestone Husky products is not available.

#### **SALES RETURN**

Please note that, according to Milestone policy, there shall be no sales returns of Husky IVO products after placing the orders in Milestone Store. For more information, please check your commercial agreement with Milestone.





## Milestone Husky IVO 150D

Reliable and simple setup

3)

The Husky IVO 150 Desktop is the most simple, easy-to-use video surveillance appliance for XProtect®. Husky 150D is ideal for smaller sites with installations of only a few cameras and a smaller scale need to view real-time footage locally.

Lifecycle stage: General availability

Available for: Authorized, Advanced and Premier resellers

UNITS		MSRP	•
SKU ID	Name	USD	Note
HE150D-2TB	Husky IVO 150 Desktop, Win10, 2TB(1x2TB)	2,400.00	) 1
HE150D-4TB	Husky IVO 150 Desktop, Win10, 4TB(1x4TB)	2,475.00	) 1
HE150D-8TB	Husky IVO 150 Desktop, Win10, 8TB(1x8TB)	2,625.00	) 1
HE150D-12TB	Husky IVO 150 Desktop, Win10, 12TB(1x12TB)	2,800.00	) 1
HE150D-16TB	Husky IVO 150 Desktop, Win10, 16TB(1x16TB)	3,000.00	1
HUSKY ADD-ON		MSRP	•
SKU ID	Name	USD	Note
HA-POE-8	Husky PoE Switch 8 Ports, PoE/PoE+ Managed	1,175.00	)
HA-POE-24	Husky PoE Switch 24 Ports, PoE/PoE+ Managed	2,050.00	2
HUSKY MAINTENA	NCE SERVICES	MSRP	,
SKU ID	Name	USD	Note
HEMS-150D-5Y-KYHD	5 Years Keep Your Hard Drive (KYHD) - 150D	75.00	3
NOTES			
1)	Milestone Husky IVO Video Surveillance Appliance Products are preloaded with Milestor that they can be used with the following XProtect VMS variants:	ne XProtect VMS, which r	means
	Express+, Professional+, Expert and Corporate, where required licenses are obtained se	parately.	
	The units can also be used with XProtect Essential+ with up to 8 cameras for free.		
2)	24 Port PoE Switch is with limited availability and dependent on the lead times and com the world market. Contact Sales Support for availability.	ponent shortage situatio	n in

It is required to purchase the maintenance service at the time of the initial order via Milestone Sales Support.





## Milestone Husky IVO 350T

Freedom to scale up

The Husky IVO 350 Tower is the ideal choice for those wanting to start small in their video installation while having the flexibility to grow – without a heavy investment in IT resources and rack space.

Lifecycle stage: General availability

Available for: Authorized, Advanced and Premier resellers

UNITS		MSRP	
SKU ID	Name	USD No	ote
HE350T-4TB	Husky IVO 350 Tower, Win10, 4TB(2x2TB)	3,425.00 ´	1
HE350T-8TB	Husky IVO 350 Tower, Win10, 8TB(2x4TB)	3,550.00	1
HE350T-16TB	Husky IVO 350 Tower, Win10, 16TB(2x8TB)	3,825.00	1
HE350T-24TB	Husky IVO 350 Tower, Win10, 24TB(2x12TB)	4,200.00	1
HE350T-32TB	Husky IVO 350 Tower, Win10, 32TB(2x16TB)	4,650.00	1
HUSKY ADD-ON		MSRP	
SKU ID	Name	USD No	ote
HA-POE-8	Husky PoE Switch 8 Ports, PoE/PoE+ Managed	1,175.00	
HA-POE-24	Husky PoE Switch 24 Ports, PoE/PoE+ Managed	2,050.00	2
HUSKY MAINTENA	NCE SERVICES	MSRP	
SKU ID	Name	USD No	ote
HEMS-350T-5Y-4HMC	5 Years 4H Mission Critical w/ KYHD - 350T	700.00 3,	, 4
HEMS-350T-5Y-KYHD	5 Years Keep Your Hard Drive (KYHD) - 350T	200.00	3
NOTES			
1)	Milestone Husky IVO Video Surveillance Appliance Products are preloaded with Milestone XProte	ct VMS, which mea	ıns
	that they can be used with the following XProtect VMS variants:		
	Express+, Professional+, Expert and Corporate, where required licenses are obtained separately.		
	The units can also be used with XProtect Essential+ with up to 8 cameras for free.		
2)	24 Port PoE Switch is with limited availability and dependent on the lead times and component sl	nortage situation ir	า
	the world market. Contact Sales Support for availability.		
3)	It is required to purchase the maintenance service at the time of the initial order via Milestone Sa	les Support.	
4)	Includes 5 Years KYHD (HEM-350T-5Y-KYHD)		





### Milestone Husky IVO 350R

Freedom to scale up with existing IT infrastructure

The Husky IVO 350 Rack is the ideal "first rack server" product for those who aim to start small in their video installation — yet want the

Lifecycle stage: General availability

Available for: Authorized, Advanced and Premier resellers

flexibility to grow within their existing IT infrastructure.

UNITS		MSRP	
SKU ID	Name	USD	Note
HE350R-4TB	Husky IVO 350 Rack mount, Win10, 4TB(2x2TB)	5,050.00	1
HE350R-8TB	Husky IVO 350 Rack mount, Win10, 8TB(2x4TB)	5,225.00	1
HE350R-16TB	Husky IVO 350 Rack mount, Win10, 16TB(2x8TB)	5,475.00	1
HE350R-24TB	Husky IVO 350 Rack mount, Win10, 24TB(2x12TB)	5,875.00	1
HE350R-32TB	Husky IVO 350 Rack mount, Win10, 32TB(2x16TB)	6,325.00	1
HUSKY ADD-ON		MSRP	
SKU ID	Name	USD	Note
HA-POE-8	Husky PoE Switch 8 Ports, PoE/PoE+ Managed	1,175.00	
HA-POE-24	Husky PoE Switch 24 Ports, PoE/PoE+ Managed	2,050.00	2
HA-RR-3930	Slide Rack Rail kit for Husky IVO 350R	100.00	3
HUSKY MAINTENA	NCE SERVICES	MSRP	
SKU ID	Name	USD	Note
HEMS-350R-5Y-4HMC	5 Years 4H Mission Critical w/ KYHD - 350R	700.00	4, 5
HEMS-350R-5Y-KYHD	5 Years Keep Your Hard Drive (KYHD) - 350R	200.00	4
NOTES			
1)	Milestone Husky IVO Video Surveillance Appliance Products are preloaded with Milestone XProtect V that they can be used with the following XProtect VMS variants:	MS, which r	neans
	Express+, Professional+, Expert and Corporate, where required licenses are obtained separately. The units can also be used with XProtect Essential+ with up to 8 cameras for free.		
2)	24 Port PoE Switch is with limited availability and dependent on the lead times and component short the world market. Contact Sales Support for availability.	age situatio	n in
3)	Slide Rack Rails are optional to purchase, but can only be purchased in conjunction with units.		
4)	It is required to purchase the maintenance service at the time of the initial order via Milestone Sales	Support.	
5)	Includes 5 Years KYHD (HEM-350T-5Y-KYHD)		





### Milestone Husky IVO 700R

Full redundancy for continuous recording

The Husky IVO 700 Rack is the ideal medium-sized video surveillance appliance that brings ease-of-use and full redundancy together – making it the perfect choice for those with a critical need for maximum uptime on their video installation.

Lifecycle stage: General availability

Available for: Authorized, Advanced and Premier resellers

UNITS		MSRP	
SKU ID	Name	USD	Note
HE700R-8TB	Husky IVO 700 Rack mount, Win10, 8TB(4x2TB)	8,575.00	1
HE700R-16TB	Husky IVO 700 Rack mount, Win10, 16TB(4x4TB)	8,800.00	1
HE700R-32TB	Husky IVO 700 Rack mount, Win10, 32TB(4x8TB)	9,550.00	1
HE700R-48TB	Husky IVO 700 Rack mount, Win10, 48TB(4x12TB)	10,325.00	1
HE700R-64TB	Husky IVO 700 Rack mount, Win10, 64TB(4x16TB)	11,275.00	1
HUSKY ADD-ON		MSRP	
SKU ID	Name	USD	Note
HA-POE-8	Husky PoE Switch 8 Ports, PoE/PoE+ Managed	1,175.00	
HA-POE-24	Husky PoE Switch 24 Ports, PoE/PoE+ Managed	2,050.00	2
HA-RR-340	Slide Rack Rail kit for Husky IVO 700R	100.00	3
HUSKY MAINTENA	NCE SERVICES	MSRP	
SKU ID	Name	USD	Note
HEMS-700R-5Y-4HMC	5 Years 4H Mission Critical w/ KYHD - 700R	1,725.00	4, 5
HEMS-700R-5Y-KYHD	5 Years Keep Your Hard Drive (KYHD) - 700R	225.00	4
NOTES			
1)	Milestone Husky IVO Video Surveillance Appliance Products are preloaded with Milestone XProtect that they can be used with the following XProtect VMS variants:	VMS, which n	neans
	Express+, Professional+, Expert and Corporate, where required licenses are obtained separately. The units can also be used with XProtect Essential+ with up to 8 cameras for free.		
2)	24 Port PoE Switch is with limited availability and dependent on the lead times and component sho the world market. Contact Sales Support for availability.	rtage situatio	n in
3)	Slide Rack Rails are optional to purchase, but can only be purchased in conjunction with units.		
4)	It is required to purchase the maintenance service at the time of the initial order via Milestone Sale	s Support.	
5)	Includes 5 Years KYHD (HEMS-700R-5Y-KYHD)		





### Milestone Husky IVO 1000R

Performance and redundancy for extra protection

The Husky IVO™ 1000 Rack is a powerful 2U rack-mount appliance that brings together performance, redundancy, and time-saving ease-of-use in a single unit with a low total cost of ownership.

Lifecycle stage: General availability

Available for: Authorized, Advanced and Premier resellers

UNITS		MSRP	
SKU ID	Name	USD	Note
HE1000R-16TB	Husky IVO 1000 Rack mount 2U, WS19, 16TB(8x2TB)	14,650.00	1
HE1000R-32TB	Husky IVO 1000 Rack mount 2U, WS19, 32TB(8x4TB)	15,125.00	1
HE1000R-64TB	Husky IVO 1000 Rack mount 2U, WS19, 64TB(8x8TB)	16,700.00	1
HE1000R-96TB	Husky IVO 1000 Rack mount 2U, WS19, 96TB(8x12TB)	18,200.00	1
HE1000R-128TB	Husky IVO 1000 Rack mount 2U, WS19, 128TB(8x16TB)	20,125.00	1
HUSKY ADD-ON		MSRP	
SKU ID	Name	USD	Note
HA-POE-8	Husky PoE Switch 8 Ports, PoE/PoE+ Managed	1,175.00	
HA-POE-24	Husky PoE Switch 24 Ports, PoE/PoE+ Managed	2,050.00	2
HA-RR-540	Slide Rack Rail kit for Husky IVO 1000R	225.00	3
HUSKY MAINTENAI	NCE SERVICES	MSRP	
SKU ID	Name	USD	Note
HEMS-1000R-5Y-4HMC	5 Years 4H Mission Critical w/ KYHD - 1000R	1,725.00	4, 5
HEMS-1000R-5Y-KYHD	5 Years Keep Your Hard Drive (KYHD) - 1000R	300.00	4
NOTES			
1)	Milestone Husky IVO Video Surveillance Appliance Products are preloaded with Milestone XProtect V that they can be used with the following XProtect VMS variants:  Express+, Professional+, Expert and Corporate, where required licenses are obtained separately.	/MS, which m	neans
	The units can also be used with XProtect Essential+ with up to 8 cameras for free.		
2)	24 Port PoE Switch is with limited availability and dependent on the lead times and component short the world market. Contact Sales Support for availability.	tage situatio	n in
3)	Slide Rack Rails are optional to purchase, but can only be purchased in conjunction with units.		
4)	It is required to purchase the maintenance service at the time of the initial order via Milestone Sales	Support.	
5)	Includes 5 Years KYHD (HEMS-1000R-5Y-KYHD)		





#### Milestone Husky IVO 1800R

The optimal performance for critical video setups

The Husky IVO™ 1800 Rack combines performance, extensive storage and reliability with trust and quality, to bring the ideal solution for larger, complex, or critical video installations.

Lifecycle stage: General availability

3) 4)

5)

Available for: Authorized, Advanced and Premier resellers

UNITS		MSRP	
SKU ID	Name	USD	Note
HE1800R-24TB	Husky IVO 1800 Rack mount 2U, WS19, 24TB(12x2TB)	22,425.00	1
HE1800R-48TB	Husky IVO 1800 Rack mount 2U, WS19, 48TB(12x4TB)	23,125.00	1
HE1800R-96TB	Husky IVO 1800 Rack mount 2U, WS19, 96TB(12x8TB)	25,525.00	1
HE1800R-144TB	Husky IVO 1800 Rack mount 2U, WS19, 144TB(12x12TB)	27,775.00	1
HE1800R-192TB	Husky IVO 1800 Rack mount 2U, WS19, 192TB(12x16TB)	30,600.00	1
HE1800R-288TB	Husky IVO 1800 Rack mount 2U, WS19, 288TB(24x12TB)	36,250.00	1
HE1800R-384TB	Husky IVO 1800 Rack mount 2U, WS19, 384TB(24x16TB)	42,175.00	1
HUSKY ADD-ON		MSRP	
SKU ID	Name	USD	Note
HA-POE-8	Husky PoE Switch 8 Ports, PoE/PoE+ Managed	1,175.00	
HA-POE-24	Husky PoE Switch 24 Ports, PoE/PoE+ Managed	2,050.00	2
HA-RR-740	PEC Static Rack Rail kit for Husky IVO 1800R	250.00	3
HUSKY MAINTENAN	ICE SERVICES	MSRP	
SKU ID	Name	USD	Note
HEMS-1800R-5Y-4HMC	5 Years 4H Mission Critical w/ KYHD - 1800R	2,400.00	4, 5
HEMS-1800R-5Y-KYHD	5 Years Keep Your Hard Drive (KYHD) - 1800R	325.00	4
NOTES			
1)	Milestone Husky IVO Video Surveillance Appliance Products are preloaded with Milestone XProtect that they can be used with the following XProtect VMS variants:	VMS, which m	neans
	Express+, Professional+, Expert and Corporate, where required licenses are obtained separately.		
	The units can also be used with XProtect Essential+ with up to 8 cameras for free.		
2)	·	rtago cituatio	o in
2)	24 Port PoE Switch is with limited availability and dependent on the lead times and component sho	rtage Situatioi	1 111

Slide Rack Rails are optional to purchase, but can only be purchased in conjunction with units.

It is required to purchase the maintenance service at the time of the initial order via Milestone Sales Support.

the world market. Contact Sales Support for availability.

Includes 5 Years KYHD (HEMS-1800R-5Y-KYHD)





## Milestone Solutions

### Milestone Honeywell Galaxy Integration

Honeywell Galaxy is an alarm panel system.

This solution is a Milestone XProtect Event Server solution that supports groups, zones and outputs on the Honeywell Galaxy box and on any connected RIO modules. It provides the ability to listen to alarms on these and has the ability to enable and disable them. Honeywell Galaxy must be ordered manually via the Milestone Sales Support department and is not available in Milestone Store

Available for: Certified Honeywell integrators

Current version: -

LICENSES		MSRP
SKU ID	Name	USD Note
MIPPP-HGX-BS	Honeywell Galaxy Base License incl.1 panel	1,300.00 1
MIPPP-HGX-C1	Honeywell Galaxy additional panel	329.00 2

#### MILESTONE CARE OPTIONS

There are no Milestone Care options available for the Milestone Honeywell Galaxy integration solution.

#### TRADE-IN CREDIT

Trade-in of the Milestone Honeywell Galaxy integration solution is not available.

#### NOTES

- 1) Base License for one Event Server.
- 2) License for additional panel on the same Event Server.

**MSRP** 



#### Arthur Gland California

## Milestone Cloud Solutions

### Milestone Kite™

Revision Date: November 29, 2022

Offering all essential video surveillance and video analytics functions in one concise service package, Milestone Kite is designed for small to medium size businesses and organizations, which need a video surveillance solution that is reliable, easy to maintain, and updated automatically.

The simple installation process and maintenance-free operations make Milestone Kite the ideal solution for distributed-multisite organizations that want to centrally operate and manage their geographically dispersed sites as one unified system.

Milestone Kite is currently not available in Milestone Store. Please contact Milestone Sales Support.

Milestone Kite is purchased for a one year service term (12 months) only. Payment for the service is made up-front.

All channel subscriptions require at least one Gateway.

Add-on services only work with at least one Gateway and one subscription.

Customers can integrate their Kite installations with their existing XProtect Corporate (XPCOBT) system by using an Interconnect license (XPCOMIDL). Interconnect licenses are available for free to Kite customers.

For more details on Interconnect usage and capabilities, please see page 17 of the pricelist.

Available for: Authorized, Advanced and Premier resellers

**CAMERA LICENSES - CLOUD STORAGE** 

For more details on regional availability, please consult the Sales Country list at:

https://content.milestonesys.com/media/?mediald=87B10FAE-CA57-4E21-91D82A589D4B1AF8

CAMILIA LICEINSES	CLOOD STORAGE	IVISINI	
SKU ID	Name	USD	Note
MKTCC-1080P14	1 Month Kite Camera channel w. cloud storage, up to 1080p, 14 days retention	19.20	1, 2, 4
MKTCC-1080P30	1 Month Kite Camera channel w. cloud storage, up to 1080p, 30 days retention	22.80	1, 2, 4
MKTCC-4MP14	1 Month Kite Camera channel w. cloud storage, up to 4MP, 14 days retention	25.20	2, 4
MKTCC-4MP30	1 Month Kite Camera channel w. cloud storage, up to 4MP, 30 days retention	29.40	2, 4
MKTCC-4K14	1 Month Kite Camera channel w. cloud storage, up to 4K, 14 days retention	44.55	2, 3, 4
MKTCC-4K30	1 Month Kite Camera channel w. cloud storage, up to 4K, 30 days retention	58.05	2, 3, 4
CAMERA LICENSES	- EDGE STORAGE	MSRP	
SKU ID	Name	USD	Note
MKTCE	1 Month Kite Camera channel w. edge storage	9.95	5, 6
ADD-ON SERVICES		MSRP	
SKU ID	Name	USD	Note
MKTCCR	1 Month Kite Cloud Continuous camera recording, per camera channel	10.00	7
MKTCCA	1 Month Kite Cloud Analytics, per camera channel	15.00	7
MKTACA	1 Month Kite Access Control Axis, per door	4.00	
GATEWAY UNITS		MSRP	
SKU ID	Name	USD	Note
KTCGW-2TB	Kite Gateway Desktop, Cloud Storage, 2TB	2,650.00	8
KTEGW-8TB	Kite Gateway Desktop, Edge Storage, 8TB	3,050.00	8

#### MILESTONE CARE OPTIONS

There are no Milestone Care options available for the Milestone Kite solution.

#### NOTES

- 1) 1080p camera resolution corresponds to 2MP.
- 2) Up to 12 FPS, record on motion only, with maximum 30% recording.
- 3) 4K camera resolution corresponds to 8-12MP.
- 4) Cloud storage camera channels only work with cloud storage gateways (KT-CGW-S02-2TB).
- 5) Any resolution, FPS and retention time.
- 6) Edge storage camera channels only work with edge storage gateways (KT-EGW-S08-8TB).
- 7) Continuous Recording and Cloud analytics are only available for cameras with cloud storage (MKTCC-xxxx).
- 8) Gateways require a one-time payment and do not follow the subscription rules of the Kite services. Gateway purchases include a 5-year warranty.







## Milestone Services

As a complements to Milestone's video surveillance products, Milestone offers a portfolio of services designed to maximize the value of Milestone products for partners and customers. The service portfolio includes a wide range of customization and post-sales services:

- **Custom Development** a customization and integration service enabling Milestone ecosystem partners to meet specific customer needs by fully exploring the use of Milestone's open platform technology
- Milestone Professional Services a portfolio of system deployment and optimization services designed to unlock the full potential of Milestone installations while optimizing the system performance for a problem-free and stable operation

### **Custom Development**

Milestone's XProtect open platform software allows for integration with the widest choice of third-party applications and business systems via the Milestone Integration Platform (MIP). The open architecture of XProtect provides endless possibilities to create custom, powerful video management solutions.

The Milestone Custom Development service offers assistance in developing, installing and supporting tailor-made integrated solutions. We also deliver services and software that enable our partners to offer complete solutions that match customer needs for IP-based video surveillance systems. Our experienced consultants have broad experience integrating 3rd-party applications and business systems into tailor-made XProtect software including:

- Access control
- Alarm systems
- Video analytics
- Point-of-sale (POS) systems
- Enterprise resource planning (ERP) databases

Voucher (MSTXP).

Each integrated solution is managed by a dedicated project leader and developed by one or more senior developers to ensure functionality and quality. Solutions are also tested in-house by the Milestone Test Department. All consultancy department staff members are senior engineers with a bachelor's or master's degree and many years' experience in the industry, ensuring a high-quality solution.

Not only can we provide you with expertise, the consultancy department also offers in-depth training of the MIP Software Development Kit (SDK), the comprehensive tool used to create applications for XProtect. The hands-on training is beneficial for experienced developers who want to create their own integration for XProtect software.

For more information about our consultancy services, contact us at Consultancy@milestonesys.com. Custom Development services cannot be ordered via Milestone Store.

SERVICES		MSRP
SKU ID	Name	USD Note
MSCD	Milestone Custom Development Service, per day	Call for Quote 2
NOTES		
2)	Travel time is charged at a reduced rate and travel costs are covered by th	e customer, using the Travel Expenses





#### **Professional Services**

Milestone Professional Services is a portfolio of system deployment and optimization services designed to unlock the full potential of Milestone installations while optimizing the system performance for a problem-free and stable operation.

Note: Milestone Professional Services are subject to availability, can be provided in-house or outsourced, and their price may vary accordingly.

#### **Quick Start-Up Services**

The Quick-start Up service is a remote installation and configuration service for new Milestone installations. Drawing on Milestone's broad system experience, the service ensures that the implementation is in according to best practices and that the system is tuned to ensure optimal performance for the specific customer application.

Minimum service engagement: 4 hours

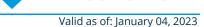
**MSQSH** Quick Start-up Service, per hour Call for Quote

#### System Start-Up Services

The System Start-Up service is an onsite installation and configuration services for new Milestone installations. Drawing on Milestones broad system experience the service ensures that the implementation is executed according to best practices and that the system is tuning for optimal performance for the specific customer application. During the on-site service execution, the Milestone Engineer work together with the Milestone Partner and the end-customer, which not only ensures that everything is installed and configured properly, but also that competence about the installation is transferred.

Minimum service engagement: 1 day

**MSSSH** System Start-up Service, per hour Call for Quote **MSSSD** System Start-up Service, daily rate Call for Quote





#### **Upgrade Assistance Services**

The Upgrade Assistance service is designed to assist end-customers who want to upgrade their existing Milestone XProtect software to the newest version, and gain access to the latest functions and capabilities. The service is relevant to end-customers that subscribe to the Milestone Care Plus service (formerly Software Upgrade Plan – SUP).

Minimum service engagement: 1 day

MSUAH Upgrade Assistance Service, per hour Call for Quote
MSUAD Upgrade Assistance Service, daily rate Call for Quote

#### System Health Check Services

The System Health Check service is an audit of installed software and hardware configurations. This service ensures that the configuration of the installation is aligned with Milestone's best practices and ensures optimal performance. Observed deficiencies and system optimization recommendations will be documented in a service report and delivered upon completion of the service.

Minimum service engagement: 1 day

MSHCH System Health Check Service, per hour Call for Quote
MSHCD System Health Check Service, daily rate Call for Quote



Valid as of: January 04, 2023

#### **Customized Services**

With Customized Service, Milestone's skilled Engineers are available to provide tailored and customer-specific solutions. The expertise of Milestone Engineers is relevant in installation planning, acceptance testing, remote installation support and post-installation audits. All concluded service engagements are fully-documented.

Minimum service engagement: 1 day

MSCSH Customized Services, per hour Call for Quote
MSCSD Customized Services, daily rate Call for Quote

#### System Design Services

The System Design Service is an onsite demo-to-win installation and configuration service. The implementation is executed with test licenses and replicates fully the network, CPU and storage load for the camera count and video feeds specified for the proof of concept.

Minimum service engagement: 1 day

MSSDHSystem Design Service, per hourCall for QuoteMSSDDSystem Design Service, daily rateCall for Quote



## Retiring or Terminated Products

Milestone products have a lifecycle with several stages, depending on their availability and support. For more information on the details of each stage and how it applies to the different products, please refer to page 6 for further information on the Product Lifecycle.

## **Retiring Products**

Revision Date: November 29, 2022

#### **XProtect VMS Products**

#### **XProtect Express**

Lifecycle stage: Limited availability

Available for: Authorized, Advanced and Premier resellers

Current version: 2019 R2 Please note that 2019 R2 was the final version of the product.

LICENSES		MSRP	
SKU ID	Name	USD	Note
XPEXCL	XProtect Express Device License (DL)	69.00	1
MILESTONE CARE P	LUS OPTIONS	MSRP	
MXPEXCL	1 Month Care Plus for XProtect Express DL	1.10	
YXPEXCL	1 Year Care Plus for XProtect Express DL	13.00	4
Y3OIXPEXCL	3 Y Opt-in Care Plus for XProtect Express DL	42.00	4
TRADE-IN CREDIT		MSRP	
SKU ID	Name	USD	Note
UXPEXBL	Trade-in XProtect Express BL w/ C-Plus	19.00	2
TXPEXBL	Trade-in XProtect Express BL w/o C-Plus	6.00	3
UXPEXCL	Trade-in XProtect Express DL w/ C-Plus	69.00	2
TXPEXCL	Trade-in XProtect Express DL w/o C-Plus	21.00	3
NOTES			
1)	Please refer to the Licensing Requirements on page 5 for further details.		
2)	Can be used to trade-in to corresponding product license for XProtect Express+, XProtect Professional+	, XProtect	t
	Expert or XProtect Corporate.		
3)	Can be used to trade-in to newer versions of the same product or corresponding product license for XP	'rotect	
	Express+, XProtect Professional+, XProtect Expert or XProtect Corporate.		
4)	Existing customers with Care Plus agreements continue to benefit from our 100% trade-in credit on sof upgrades, reseller access to the Milestone Customer Dashboard, Push Notifications, and Smart Connectermination. Customers can also renew their existing Care Plus agreement, provided that the coverage exceed June 2024.	t until pro	

New XProtect Express customers can also purchase Care Plus, provided that the coverage period doesn't exceed June 2024.



#### XProtect Professional

Lifecycle stage: Limited availability

Available for: Authorized, Advanced and Premier resellers

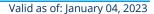
June 2024.

Current version: 2019 R2 Please note that 2019 R2 was the final version of the product.

LICENSES		MSRP	•
SKU ID	Name	USD	Note
XPPCL	XProtect Professional Device License (DL)	149.00	) 1
MILESTONE CARE	PLUS OPTIONS	MSRP	•
SKU ID	Name	USD	Note
MXPPCL	1 Month Care Plus for XProtect Professional DL	2.30	4
YXPPCL	1 Year Care Plus for XProtect Professional DL	27.00	4
Y3OIXPPCL	3 Y Opt-in Care Plus for XProtect Professional DL	81.00	4
MILESTONE CARE	PREMIUM OPTIONS	MSRP	•
SKU ID	Name	USD	Note
MCPR-MXPPCL	1 Month Care Premium for XProtect Professional DL	1.00	)
MCPR-YXPPCL	1 Year Care Premium for XProtect Professional DL	11.00	)
TRADE-IN CREDIT		MSRP	•
SKU ID	Name	USD	Note
UXPPBL	Trade-in XProtect Professional BL w/ C-Plus	499.00	) 2
TXPPBL	Trade-in XProtect Professional BL w/o C-Plus	150.00	3
UXPPCL	Trade-in XProtect Professional DL w/ C-Plus	149.00	2
TXPPCL	Trade-in XProtect Professional DL w/o C-Plus	45.00	3
NOTES			
1)	Please refer to the Licensing Requirements on page 5 for further details.		
2)	Can be used to trade-in to corresponding product license for XProtect Professional+ Corporate.	, XProtect Expert or XProtect	t
3)	Can be used to trade-in to newer versions of the same product or corresponding pro Professional+, XProtect Expert or XProtect Corporate.	oduct license for XProtect	
4)	Existing customers with Care Plus agreements continue to benefit from our 100% traupgrades, reseller access to the Milestone Customer Dashboard, Push Notifications, termination. Customers can also renew their existing Care Plus agreement, provided exceed June 2024.	, and Smart Connect until pr	

New XProtect Professional customers can also purchase Care Plus, provided that the coverage period doesn't exceed

Milestone Systems Confidential
Sensitivity: Internal (R3)





## Milestone Husky NVR Products

#### Milestone Husky M series

Revision Date: November 29, 2022

Last purchase date for Care Plus on M20, M50, M500 Advanced and M550 Advanced is June 30th, 2023.

Last purchase date for additional device licenses on M20, M30, M50, M500 Advanced and M550 Advances is June 30th, 2024.

Please refer to the product lifecycle section on page 5 for more details.

#### Milestone Husky M20/M50

Current version: 2019 R2

Available for: Authorized, Advanced and Premier resellers

UNITS		MSRP	
SKU ID	Name	USD Note	
HMCL-4	Husky XProtect additional device license 4 pack for M20, M30 and M50	596.00 1	
MILESTONE CARE P	LUS OPTIONS	MSRP	
SKU ID	Name	USD Note	
HMCP-XP	1 year Care Plus for Husky M20, M30 and M50 with XProtect	199.00 2	
MILESTONE CARE P	REMIUM FOR MILESTONE HUSKY M20, M30 AND M50	MSRP	
SKU ID	Name	USD Note	
MCPR-YHM30HM50	One year Care Premium for Husky M20, M30 and M50	391.00 3	

#### TRADE-IN CREDIT

Trade-in of Milestone Husky M20 is not available.

#### **NOTES**

- 1) Pack of additional 4 Device Licenses for Husky M20, M30 and Husky M50 NVR units.
- 2) One year Milestone Care Plus coverage for Husky M20, M30 and Husky M50 NVR units, existing and discontinued SKUs, regardless of number of connected devices. It can be purchased for up to 5 years coverage from the initial date of purchase.
- 3) One year Milestone Care Premium coverage for Husky M20, Husky M30 and Husky M50 NVR units, regardless of number of connected devices. It can be purchased for up to 5 years coverage from the initial date of purchase.



#### Milestone Husky M500/M550 Advanced

Available for: Advanced and Premier resellers

Current version: 2019 R2 It is not recommended to update to a newer version of XProtect before being available via

the Customer Dashboard, but check with your sales representative if you have specific requirements. All updates and upgrades will require a system reinstall.

UNITS		MSRP			
SKU ID	Name	USD	Note		
HM500A-XPETDL	Husky M500A/550A XProtect Expert NVR Device License, including 3 years Care Plus	374.00	1		
MILESTONE CARE F	PLUS OPTIONS				
SKU ID	Name	USD	Note		
HMCP-XPETBL	1 year Care Plus for Husky M50A, M500A, M550A XProtect Expert Base License	199.00	2		
HMCP-XPETDL	1 year Care Plus for Husky M50A, M500A, M550A XProtect Expert Device License	49.00	3		
Milestone Care Pre	emium for Milestone Husky M500/M550 Advanced	MSRP			
SKU ID	Name	USD	Note		
MCPR-YHM500A-XPETDL	One year Care Premium for Husky M500A/M550A XProtect Expert NVR Device License	20.00	8		
MCPR-Y2HM500A-XPETDL	Two years Care Premium for Husky M500A/M550A XProtect Expert NVR Device License	37.00	8		
MCPR-Y3HM500A-XPETDL	Three years Care Premium for Husky M500A/M550A XProtect Expert NVR Device License	51.00	8		
TRADE-IN CREDIT		MSRP			
SKU ID	Name	USD	Note		
UHM500A-XPETBL	Trade-in Husky M500A/M550A XProtect Expert NVR Base License credit with Care Plus	2,099.00	4		
THM500A-XPETBL	Trade-in Husky M500A/M550A XProtect Expert NVR Base License credit without Care Plus	630.00	5		
UHM500A-XPETDL	Trade-in Husky M500A/M550A XProtect Expert NVR Device License with Care Plus	269.00	6		
THM500A-XPETDL	Trade-in Husky M500A/M550A XProtect Expert NVR Device License without Care Plus	85.00	7		
NOTES					
1)	3 Years of Care Plus is included for the base license from the date of purchase.				
2)	One year Milestone Care Plus coverage for Husky M50A, M500A and Husky M550A NVR units, exist	sting and			
	discontinued SKUs. It can be purchased for up to 5 years coverage from the initial date of purcha	se.			
	Care Plus coverage for Device licenses must be purchased separately.				
3)	One year Milestone Care Plus coverage for Husky M50A, Husky M500A and Husky M550A embed	ded XProtect Ex	nert		
3)	device license. It can be purchased for up to 5 years coverage from the date of purchase		.,,		
4)	Can be used to trade-in to newer versions of the same product, or upgrade to corresponding pro	duct basa lisan	co for		
4)			SE 101		
	XProtect Corporate. Trade-ins from XProtect Expert NVR licenses to XProtect Expert and XProtect Corporate are				
	handled manually by Milestone Sales Support on initial orders only.				
5)	Can be used to trade-in to newer versions of the same product, or upgrade to corresponding pro	duct base licen	se for		
	XProtect Corporate. Trade-ins from XProtect Expert NVR licenses to XProtect Expert and XProtect Corporate are				
	handled manually by Milestone Sales Support on initial orders only.				
6)	Can be used to trade-in to newer versions of the same product, or upgrade to corresponding pro	duct base licen	se for		
	XProtect Corporate. Trade-ins from XProtect Expert NVR licenses to XProtect Expert and XProtect Corporate are				
	handled manually by Milestone Sales Support on initial orders only.				
7)	Can be used to trade-in to newer versions of the same product, or upgrade to corresponding pro	duct base licen	se for		
")	XProtect Corporate. Trade-ins from XProtect Expert NVR licenses to XProtect Expert and XProtect Corporate are				
	handled manually by Milestone Sales Support on initial orders only.				
2)					
8)	Applies for both M500A and M550A				

**MSRP** 



## Revision Date: November 29, 2022

#### **Terminated Products**

Although a Milestone product reaches the Terminated stage, there will still be options for self help support resources. Please refer to our product lifecycle on page 6 for more information.

#### TRADE-IN CREDIT

As part of Milestone XProtect and described in more detail on page 10, it is under attractive terms possible to trade-in terminated Milestone software products in exchange for a more recent offering.

For quotes on possible trade-ins of older Milestone products please reach out to your local sales support.

Please refer to page 3 for contact details.

#### **XProtect VMS Products**

#### Milestone XProtect Essential

Lifecycle stage: Terminated

Available for: Authorized, Advanced and Premier resellers

Current version: 2016 R2 Please note that 2016 R2 was the final version of the product.

SKU ID	Name	USD Note
TXPESBL	Trade-in XProtect Essential BL w/2 DL w/o C-Plus	0.00 1
TXPESCL	Trade-in XProtect Essential DL w/o C-Plus	15.00 2
Notes		
1)	Only applies to XProtect Essential version 2016 R2 or earlier. Can be used to trade-in to correst for XProtect Express+, XProtect Professional+, XProtect Expert or XProtect Corporate. The two (XPESCL), that originally were included with the base license, have been extracted and treated licenses. Trade-in credit is given for these two device licenses (TXPESCL), which makes up for license.	d device licenses d as two regular device
2)	Only applies to XProtect Essential version 2016 R2 or earlier. Can be used to trade-in to correst for XProtect Express+, XProtect Professional+, XProtect Expert or XProtect Corporate.	sponding product license

### XProtect Enterprise

Lifecycle stage: Terminated

Available for: Authorized, Advanced and Premier resellers

Current version: 2016 R2 Please note that 2016 R2 was the final version of the product.

TRADE-IN CREDIT			
SKU ID	Name	USD	Note
TXPEBL	Trade-in XProtect Enterprise BL w/o C-Plus	445.00	1
TXPECL	Trade-in XProtect Enterprise DL w/o C-Plus	60.00	1
NOTES			
1)	Can be used to trade-in to corresponding product license for XProtect Expert or XProtect Corporate		



#### Revisions

Revision Date: November 29, 2022

#### XProtect Portfolio of Products

As of June 30th, 2022, XProtect Enterprise and Essential have entered the Terminated stage of the product lifecycle and it will only be possible to trade-in these products into higher level active XProtect products.

XProtect Professional and Express have entered the Limited Availability stage of the product lifecycle and it will no longer be possible to purchase new base licenses. These products will be terminated June 30th, 2024.

Please refer to the product lifecycle on page 6 for more details.

As of 2022 R3, XProtect Incident Manager can be purchased as an add-on functionality.

As of January 2023, Milestone Kite™ was added to the Milestone portfolio of products and services.

## **Husky NVR Portfolio of Products**

The Husky X8 has entered the Sustaining stage of the product lifecycle and will no longer be available for new sale through partners.

#### **About Milestone Systems**

Milestone Systems is a leading provider of data-driven video technology software in and beyond security that helps the world see how to ensure safety, protect assets, and increase business efficiency. Milestone enables an open platform community that drives collaboration and innovation in the development and use of network video technology, with reliable and scalable solutions that are proven in more than 500,000 customer sites worldwide. Founded in 1998, Milestone is a stand-alone company in the Canon Group. For more information visit: www.milestonesys.com