



2022 MSRP (Updated 3/14/2022)



2022 Hardware¹ - Purchase

<u>Purchase²</u>	<u>MSRP</u> <u>Total</u>
Rekor Edge Pro ^{3,6}	1,499
Rekor Edge Pro w/ modem ^{3,6}	1,999
Rekor Edge Max ⁴	8,950
Additional Camera for Edge Max	2,250
Rekor Solar Kit (Pro) ³	1,900
Rekor Solar Kit (Max Standard) ³	2,700
Rekor Solar Kit (Max Hurricane) ³	5,000
Rekor Finder-2 ^{4,7}	7,950
Rekor ALPR Speed Trailer ⁴	39,000
Rekor ALPR VMB Trailer ⁴	55,000
3-Piece Pole ³	1,500
22' Straight Pole ^{3,5}	1,800
26' Straight Pole (Hurricane) ^{3,5}	2,000
Hardware Support/Maintenance (12 month)	500

¹ pricing based on customers ability to provide access & power

² Only Includes 1 year support and maintenance; Shipping, Software, Communications & Installation sold separately (unless otherwise noted)

³ Includes 3 year warranty

⁴ Includes 5 year warranty

⁵ Minimum Order Quantity of 5 units

⁶ Includes a 1 year license to Rekor Scout

⁷ Must purchase a communications plan



2022 Hardware¹ - Subscription

<u>Subscription</u>	<u>MSRP</u>	
	<u>Monthly</u>	<u>Total</u>
Communications (12 month)	75	900
Communications (36 month)	75	2,700
Communications (60 month)	75	4,500
Rekor Data Services (12 month)²	200	2,400
Rekor Data Services (36 month)²	150	5,400
Rekor Data Services (60 month)²	100	6,000
Pole Data Services Add on (36 month)^{2,3}	75	2,700
Pole Data Services Add on (60 month)^{2,3}	55	3,300
Hurricane Pole Data Services Add on (36 month)^{2,3}	115	4,140
Hurricane Pole Data Services Add on (60 month)^{2,3}	85	5,100
Solar Data Services Add on (36 month)^{2,3}	75	2,700
Solar Data Services Add on (60 month)^{2,3}	55	3,300
Hurricane Solar Data Services Add on (36 month)^{2,3}	130	4,680
Hurricane Solar Data Services Add on (60 month)^{2,3}	95	5,700

¹ Pricing based on customers ability to provide access & power

² Rekor maintains ownership of hardware; includes software, installation, communications & maintenance throughout the term

³ Only available with an active Data Services agreement



2022 Services¹

	MSRP
Installation (Edge)²	1,100
Installation (Solar)	100
Installation (Pole)³	1,250
Hardware Maintenance (Daily Rate)⁴	2,000

¹ Per system/site unless otherwise noted

² Minimum of 10 systems required for Rekor to install

³ Minimum of 5 poles required for Rekor to install

⁴ Not applicable if hardware has an active support/maintenance plan



2022 Software – US, CA, W. Eur & AU

	MSRP	
	<u>Monthly</u>	<u>Total</u>
Rekor Scout (12 month)	55	660
Rekor Scout (36 month)	50	1,800
Rekor Scout (60 month)	45	2,700
Rekor Scout Axis (12 month)	85	1,020
Rekor Scout Axis (36 month)	79	2,844
Rekor Scout Axis (60 month)	70	4,200
Rekor SDK (12 month)	40	480
Rekor SDK (36 month)	35	1,260
Rekor SDK (60 month)	30	1,800
Rekor Blue (12 month)	21	250



2022 Software – International

<u>International</u>	<u>Total</u>
LATAM: Rekor Scout Perpetual License	1,125
LATAM: Rekor SDK Perpetual License	800
LATAM: Annual Software Maintenance 1 year¹	203
Middle East: Rekor Scout Perpetual License	1,000
Middle East: Annual Software Maintenance¹	180
Asia: Rekor Scout Perpetual License	1,000
Asia: Annual Software Maintenance¹	180

⁵ Annual Maintenance is 18% the cost of software



2022 Software – CarCheck Custom

	MSRP	
	<u>Price per read</u> <u>(paid Monthly)</u>	<u>Price per read</u> <u>(Prepaid)¹</u>
Rekor CarCheck Custom (1,500,000-24,999,999 annual reads)	0.00413	0.00330
Rekor CarCheck Custom (25,000,000-49,999,999 annual reads)	0.00344	0.00275
Rekor CarCheck Custom (50,000,000+ annual reads)	0.00275	0.00220

¹ A discount of 20% is only available on the sale of prepaid reads



2022 eCommerce - Software

	MSRP <u>Monthly</u>
Rekor Scout Home	8
Rekor Scout Commercial	55
Rekor Scout Axis Commercial	85
Rekor CarCheck Starter	35
Rekor CarCheck Plus	105
Rekor CarCheck Advanced	425
Rekor Blue (Monthly)	25
Rekor Blue (Annual)¹	250

¹ Annual price, paid upfront



2022 eCommerce - Hardware

	MSRP
Rekor Edge Pro¹	1,499
Rekor Edge Pro w/ modem¹	1,999
Pole Mounting Bracket	79
Solar Kit	1,900
3-Piece Pole	1,500

¹ Includes 3 year warranty & a 1 year Rekor Scout license; Communications & installation must be provided by customer

